

STATE OF NEW MEXICO )  
COUNTY OF CURRY ) ss.

The City of Clovis Economic Incentive Board met in regular session at 7:30 a.m., Wednesday, November 9, 2022 in the North Annex, Clovis-Carver Library, in full conformity with the laws of the State of New Mexico and the ordinances and resolutions of said city with the following members present:

Raymond Mondragon, District 4, Vice Chairman (virtual)  
Joseph Blaschke, Bank/Finance/Accountant  
Gail Tarson, District 2  
Kevin Cass, District 3  
Alan Kinlund, Bank/Finance/Accountant  
Matthew Glenn, Industry

ABSENT: Danny Jariwala, District 1  
Brett Johnson, County resident, Chairman

EX-OFFICIO PRESENT: Tina Dziuk, CED  
Justin Howalt, City Manager  
Ernie Kos, Chamber Director

ALSO PRESENT: Claire Burroughes, Assistant City Manager  
Vicki Reyes, Assistant City Clerk  
Mayor Morris

Mr. Blaschke called the meeting to order at 7:36 a.m. and established the presence of a quorum.

### **Agenda Item No. 3 – Approval of minutes of August 17, 2022**

Mr. Glenn made a motion to approve the minutes of August 17, 2022; Mr. Kinlund seconded the motion, which passed by acclamation.

### **Agenda Item No. 4 – Request for approval of recommendation of Economic Incentive Plan**

Mr. Howalt advised the city has been working with Tip Strategies over the last several months. Mr. Tom Stellman discussed the steps that were taken to develop the Economic Incentive Plan. They went through a three phase process.

Mr. Stellman advised there are opportunities around aviation and aerospace. There is a trend for a distributed network around airports. Clovis also has a competitive advantage because of Plateau. The Business Enterprise Center has opportunity to create co-working space. There is a need for trades and technical skills and this needs to be made a priority.

Mr. Mondragon asked if there was anything in the report regarding to the recent cannabis legislation. They could potentially work with cannabis manufacturers. Mr. Stellman advised that came up in discussions, but they haven't added anything. This is something that would need

to happen as they implement the plan. The committee was necessary in making this a priority in the short term. Mr. Howalt advised this plan is much more encompassing than the last one. The previous one looked more at the business development and retention aspect of everything.

Mr. Mondragon moved for approval; Ms. Tarson seconded the motion, which passed by acclamation.

Mr. Howalt advised they would meet with the steering committee next Thursday at 1:30 p.m. in the North Annex.

#### **Agenda Item No. 5 – Economic Development Fund Financial Report**

Mr. Howalt advised for the month of October, the City received \$105,000 in revenues and year to date they have \$431,000 in revenues. Expenditures for October were \$3,000 which are the state admin fees and year to date expenditures is \$88,000. Total funds are \$4.5 million which is in investments and cash in bank.

#### **Agenda Item No. 6 – Update on CED projects**

Ms. Dziuk advised CED and the Chamber hosted the legislators on the Water & Natural Resources Committee. They have responded to 7 manufactures in the last 3 months and they have optioned off all of the land in the Industrial Park. They are working with two green energy companies and a high-tech hybrid clean energy company. They met with a manufacturer that is looking to move from Otero County to Clovis. She worked with Mr. Howalt to create retail letters for recruitment and has met with the new owner of the mall to discuss this. They have one retail for LEDA application that is being reviewed. Last month they participated with Clovis Remote. They hired Susie Russell who is working on the business expansion and retention program.

Mr. Kinlund asked if when the city leases anything does that come before this board. He asked about a solar lease that was just approved. Mr. Howalt advised it was approved by the city commission and in that situation it wasn't dealing with economic development.

#### **Agenda Item No. 7 – For the good of the order**

None.

#### **Agenda Item No. 8 – Adjournment**

There being no further business to come before the board the meeting adjourned at 8:11 a.m.